

TITLE: MUNICIPAL WASTEWATER TREATMENT PLANT IN
SONORA, MEXICO.

SUBJECT COUNTRY: MEXICO

POST OF ORIGIN: MEXICO CITY

ITA INDUSTRY CODE: WRE

DATE OF REPORT: 050607

DELETION DATE (YYMMDD): 061130

AUTHOR: FRANCISCO CERON, SENIOR TRADE SPECIALIST

APPROVING OFFICER: PATRICIA WAGNER, COMMERCIAL ATTACHE

NUMBER OF PAGES: 2

INTERNATIONAL COPYRIGHT, U.S. COMMERCIAL SERVICE AND U.S.
DEPARTMENT OF STATE, 2005. ALL RIGHTS RESERVED OUTSIDE OF THE
UNITED STATES.

1. The National Water Commission (Comision Nacional del Agua-CNA) is planning to invite private companies to bid on the construction of at least 36 new wastewater treatment plants during 2005 and 2006. It is expected that the plants will be financed by BANOBRAS (Mexico's Public Works Bank).

2. CNA is coordinating the below project to be tendered with the State of Sonora's Water Utility.

-San Luis Rio Colorado Municipal Wastewater Treatment Plant with a capacity to treat 228 liters per second.

3. At the end of 2004, the State of Sonora had 61 municipal wastewater treatment plants that were only treating 20 percent of the wastewater generated by over 2 million people living in 72 municipalities. The new plant will increase the treatment capacity to 30 percent of the total wastewater that is generated

annually by urban areas in the municipality of San Luis Rio Colorado.

4. To participate in bids, U.S. companies should become familiar with CNA and appoint a local representative who can monitor domestic and international tenders that may be of interest to the U.S. firm. Government tenders are governed by Mexico's public works laws, and it is best for U.S. companies to have a Mexican representative to guide them through officials tendering processes.

5. We recommended that interested companies review the list of tenders published each Tuesday and Thursday in the Mexican Official Gazette (Diario Oficial). The tenders can be viewed online at the following web-site: <http://www.compranet.gob.mx>

6. For more information, please contact:

Francisco Ceron

Senior Trade Specialist

U S. Commercial Service

U.S. Embassy in Mexico City

Tel: (011-5255) 5140-2640

Fax. (011-5255) 5566-1111

E-Mail: francisco.ceron@mail.doc.gov

Mexico: Sectors of Opportunity

This International Market Insight is part of the series, Mexico: Sectors of Opportunity, which features market research reports dealing some of the most promising prospects for sales to Mexico, the United States' second largest trading partners.